

PURCHASED SERVICES SUMMIT

November 4-5, 2015
Atlanta Airport Marriott
Atlanta, GA

November 4

2:00 p.m.
FL/TN Room

Welcome

All

2:10 p.m.
FL/TN Room

The Intersection of Compliance and Purchased Services: Measuring Quality with Outsourced Vendors

Peter Stelling
Chief Operating Officer
MD Buyline

Aim: During this presentation you will hear information related to:

- Understanding internal and external standard operating procedures for purchased services
- Best practices standards for clinical vendor evaluation
- Measuring and analyzing quality and outcomes standards
- Understand how providers manage and monitor opportunities for identifying best in class vendors

Bret Bissey
Senior Vice President Compliance
Services
MediTract

3:10 p.m.

Networking Break

All

3:30 p.m.
FL/TN Room

Purchased Services & Vendor Management

Aim: During this presentation Mark will share information related to the purchased services at Ochsner Health System. He will focus on where they've been, where they are going and how they are getting there.

Mark French
Vice President, Vendor Management &
Environment of Care
Ochsner Health System

4:30 p.m.

Adjourn

4:45 p.m. –
6:00 p.m.

Mercedes Room

Networking Reception

During the reception you will enjoy the opportunity to network with supply chain executives from both the provider and supplier communities throughout America. Building relationships will prove invaluable as you build a network of trusted individuals who will become valuable resources to you and your organization.

All

November 5

8:00 a.m. Bentley's Steak House	Networking Breakfast	All
9:00 a.m. FL/TN Room	<p>Purchased Services: Lessons Learned</p> <p>Aim: During this session we will hear the purchased services journey for four organizations. Their comments will focus on:</p> <ul style="list-style-type: none"> • An overview of their organization's • Their purchased service strategy (focusing on results and lessons learned) • Where they will focus next within purchased services 	<p>Chris Heckler (moderator) CEO Valify</p> <p>Michael Hinojosa Director, Purchased Services Contracting & Resource Utilization CHRISTUS Health</p> <p>Kathy Capp Director, Sourcing Strategy Aurora Health Care</p> <p>Karrey W. Pecore Manager, Supply Chain Contracting BayCare Purchasing Partners BayCare Health System</p> <p>Laurie Plummer Senior Contract Manager Purchased Services Contracts BayCare Purchasing Partners BayCare Health System</p>
10:30 a.m.	Networking Break	All
10:45 a.m. FL/TN Room	<p>Purchased Services at MedAssets</p> <p>Aim: During this session you will hear an overview of MedAssets Purchased Services and what they are currently focusing on related to purchased services.</p>	<p>Keith Gregory Vice President, Advisory Solutions MedAssets</p>
11:10a.m. FL/TN Room	<p>Purchased Services at Grady Health System</p> <p>Aim: During this session you will hear a brief overview of Grady Health with a focus on their purchased services strategies, results and lessons learned. You will hear:</p> <ul style="list-style-type: none"> • Their overall purchased services strategy • How working with MedAssets has been a successful partnership • Where they are headed in terms of Purchased Services 	<p>Valerie Ramsey Executive Director Materials Management Grady Health System</p>
11:35 a.m. FL/TN Room	<p>Purchased Services at Premier Inc.</p> <p>Aim: During this session you will hear an overview of Premier Purchased Services with a focus on a data tool they have developed to dissect member spend</p>	<p>Mike Maguire Vice President Strategic Sourcing Premier, Inc.</p>
12:00 a.m. FL/TN Room	<p>The Purchased Services Journey for SSM Health</p> <p>Aim: During this session you will hear a brief overview of SSM Health with a focus on their purchased services</p>	<p>Cris O'Neal System Contract Manager – Purchased Services SSM Health</p>

strategies, results and lessons learned. You will hear:

- Their overall purchased services strategy
- How working with Premier has been a successful partnership
- Where they are headed in terms of Purchased Services

12:30 p.m.
Bentley's Steak House

Networking Lunch

All

1:15 p.m.
FL/TN Room

Benchmarking Purchased Services

Chris Heckler
CEO
Valify

Aim: During this session Chris will share information related to how providers need to benchmark services with other providers and how this is beneficial to providers and suppliers. He will address:

- How to define benchmarking
- RFPs and a benchmarking response
- The importance of unbundling services
- Why it's important to break out all deliverables.

2:00 p.m.

Adjourn