



Where life shines bright.SM

Jan P. Lea, Vice President
Supply Chain
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Our Mission is to improve and save lives through
compassionate and quality care

Core Values

- S**ervant Heart – compassionately putting others first
- H**ospitality – offering a welcoming and caring environment
- I**nnovation – courageous creativity and commitment to quality
- N**oble – unwavering honesty and integrity
- E**nthusiasm – celebration of individual and team accomplishment
- S**killful – dedicated to learning and excellence





Becker's Hospital Review/Becker's ASC Review
100 Great Places to Work in Healthcare



 Ernst & Young
Entrepreneur Of The Year®
2012 Award Winner



Fit-Friendly Worksites
Platinum Award Recognition



- Based in **Dallas, Texas**
- **Seven** hospital system
- **Twenty-nine** Family Health Centers
- **7,600** employees
- Ten years in a row – **Best Place to Work**
- Top five **Healthiest Employer**
- Provide over **\$125 million in charity** care annually



Methodist Health System Key Statistics

	2006	2012
Admissions	<i>37,305</i>	<i>52,067</i>
ED Visits	<i>99,742</i>	<i>218,450</i>
Newborns	<i>6,085</i>	<i>7,726</i>
Transplants	<i>106</i>	<i>103</i>
Physicians	<i>588</i>	<i>1,156</i>
Employees	<i>4,044</i>	<i>7,605</i>
Volunteers	<i>630</i>	<i>1,649</i>



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Methodist Health System Key Statistics

	2006	2012
NPSR	<i>\$461 million</i>	<i>\$945.5 million</i>
Income from Operations	<i>\$22.8 million</i>	<i>\$115.8 million</i>
Asset Value	<i>\$775 million</i>	<i>\$1.48 billion</i>
MHS Foundation	<i>\$39.6 million</i>	<i>\$88.4 million</i>

Methodist Health System: Changing and Growing



Methodist

DALLAS MEDICAL CENTER

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Clinical Highlights

- One of Texas' leading **teaching and referral centers**.
- Designated as a **Level II Trauma Center**, Methodist Dallas is one of only three hospitals in Dallas to provide adult trauma care.
- Designated a **Certified Stroke Center** by the Joint Commission, offering the highest level of care for stroke patients.
- The Methodist **liver, kidney, and pancreas transplant program** is one of the largest and most active multi-organ transplant centers in the southwestern U.S., performing hundreds of kidney, pancreas, and liver transplants each year.



Clinical Highlights (continued)

- The Methodist **neurosciences program** offers team-based multidisciplinary care, providing surgical and nonsurgical interventions for treatment, pain management, and rehabilitation
- The **Level III Neonatal Intensive Care Unit (NICU)** serves as a referral center for more than 30 hospitals in North and East Texas.





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- Premier contracts
- Large IDN aggregation group within Premier
- Local contracts within umbrella of Premier agreement
- Locally negotiated contracts
 - Purchased services
 - Physician preference items
 - Distribution services and products where MBE's, WBE's and Veteran-owned enterprises can be utilized
- All contracting and procurement activity centralized in corporate office



- Successful suppliers start the process with Supply Chain (not by going direct to clinicians and physicians)
- Supply Chain will assess any commitments already in effect and evaluate the proposal before taking to Value Analysis Committee or other multi-disciplinary task forces (as appropriate for the product/service being considered)
- All product trials are managed by Supply Chain, including supplies and equipment provided at no charge



- After contract awarded, Supply Chain manages implementation, monitors compliance, and conducts regular business reviews with supplier to ensure success



QA

janlea@mhd.com



