

2014 PURCHASED SERVICES SUMMIT

March 24-25, 2014
Phoenix, AZ

March 24

2:00 p.m.

Welcome

2:10 p.m.

Our Purchased Service Journey

Aim: During this presentation Joe will share information related to purchased services at Intermountain Healthcare. He will focus on where they've been, where they are going and how they are getting there...

Joe Walsh

AVP, Procurement, Supply Chain Organization
Intermountain Healthcare

3:00 p.m.

Networking Break

All

3:15 p.m.

IDN Panel: How do you categorize Purchased Services?

Aim: During this session you will hear a high level overview from two different leading IDNs. Each will discuss their organization and their vision and strategy on

- Categorizing purchased services
- Staffing
- How they measure success with their purchased service contracts
- Where they will focus next within purchased services

Brent Petty

Vice President Supply Chain
Wellmont Health Services

David Hargraves

Vice President Supply Chain
UPMC

4:45 p.m. –
6:00 p.m.

Networking Reception

During the reception you will enjoy the opportunity to network with supply chain executives from both the provider and supplier communities throughout America. Building relationships will prove invaluable as you build a network of trusted individuals who will become valuable resources to you and your organization.

All

March 25

7:30 a.m.

Networking Breakfast

All

8:30 a.m.

Purchased Services: Lessons Learned

Aim: During this session we will hear the purchased services journey for three organizations. Their comments will focus on:

- An overview of their organizations
- Their purchased service strategy (focusing on results and lessons learned)

Moderator: Chris Heckler
CEO, Baseline Group

Keith Callahan

Vice President
Dignity Health

Mike Hildebrandt

AVP Supply Chain

- Where they will focus next within purchased services

Scottsdale Healthcare

Beau Moon

Vice President Purchased Services/ Insurance Service
Texas Purchasing Coalition

All

John Vinarsky

Vice President, Executive Resources/Office Solutions/Information Services
Amerinet

Joey Dickson

AVP, Strategic Sourcing - Purchased Services
HealthTrust Purchasing Group

Will Gowan

Vice President Sourcing
MedAssets

Margaret Steele

Director, Purchased Services
Novation

Keith Ferguson

Principal, Premier Performance Partners
Premier Healthcare Alliance

All

10:00 a.m. Networking Break

10:15 a.m. Contracting for Purchased Services

Aim: Hear from the industry's leading GPOs about their Purchased Services strategy including:

- Overview of GPO
- Purchased services categories they for which they are contracting
- Purchased services spend by category
- Advice to service suppliers for contracting with their GPO

11:45 a.m. Networking Lunch

We have allowed plenty of time during lunch to network with those whom you would like to meet and spend some additional time. Please take this opportunity to meet some new people!

12:45 p.m. Adjourn

Thank you to our Sponsors!



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