Purchased Services Summit
March 25, 2014

Amerinet Overview

- Domestic Healthcare Solutions and Group Purchasing Services

- Reducing Healthcare Costs. Improving Healthcare Quality.

- Membership-based
  - Total: 72,000
  - Hospitals: 3,200
  - Clinics: 28,000

- Establish relationships with manufacturers, service and distribution providers to drive savings

Amerinet Purchased Services Categories

- Print Management and Print Reduction
- Workforce Solutions
- Information Technology Optimization
- Equipment Evaluation, Maintenance, Life Cycle Management
- Telecommunications
- Financial Management
- Population Health Management
- Clinical and Ancillary Department Consulting and Outsourcing
- Quality Solutions
- Supply Chain Consulting
- Physician Preference Items Consulting
- Energy, Waste, and Utility Management
- Human Resources Support Services
- Fundraising, Marketing & Advertising

Keys to Suppliers Working with Amerinet

- Be clear and concise in identifying the service that you offer

- Be clear and concise in describing the benefits that you bring our members

- Identify what distinguishes you in the market

- Flexibility in pricing models and the scope of your offering