

The Journal of Healthcare

C O N T R A C T I N G

Supply Chain Consolidation Forum

Centralized distribution strategies for system-wide transformation

November 13, 2019

Atlanta, GA

Renaissance Atlanta Airport Gateway Hotel

Sponsored by:



Meeting Agenda

8:30-9:30

State of the Market: Healthcare Distribution and Consolidated Service Centers

Lorchan Sheahan, Healthcare Supply Chain Management Consultant

In 2016, Jamie C. Kowalski Consulting, LLC and PerformanSC Supply Chain Ltd, published the third edition of their research on healthcare providers that use a consolidated service center (CSC) model. This data, in combination with research conducted by the Journal of Healthcare Contracting, provides attendees with a detailed view of the hospital distribution market, enabling benchmarking against other health system CSCs.

9:30-9:45 Break

9:45-11:00

Panel: How to Prepare for a Centralized Distribution Model

Moderator: Jeromie Atkinson, Supply Chain Leader and Essentialist, Supply Chain Sherpas

Panelists: Ryan Hibbard, Director of Logistics and Operations, Saint Luke's Health System

A consolidated service center is not just a building—it is a business model. Preparing for this complete shift in supply chain operations is critical to the success of any project. In this panel, experienced health system supply chain leaders share insights from their own CSC initiatives and provide attendees with insights on successful planning, stakeholder coordination and change management.

11:00-11:15 Break

11:15-12:15 Keynote

Achieving the Quadruple Aim Through Consolidation

Brent Petty, ARHMM 2015 Chairman

Brent Petty will keynote this meeting by giving an over-arching purview of achieving the Quadruple aim through consolidation. This session will emphasize the importance of driving standardization and reducing variation to drive financial return, as well as improve cost, quality and outcomes.

12:15-1:00 Lunch

1:00-2:15 Panel Discussion

Moderator: Steve Kiewiet, Chief Commercial Officer, Intalere

Panelists: Tom Harvieux Chief Supply Chain Officer, BJC Healthcare
Richard Beach Assistant V.P. Logistics, Intermountain Healthcare
Mark Welch Sr. VP Novant Health

Measuring success of a Consolidated Service Center.

The on going operation of a CSC takes great insight and oversight. This panel discussion will highlight how success is measured day to day and what gates you can expect to hit on the journey. Topics that will be covered include:

- What's Worth Measuring
- Financial Justification
- KPIs
- Going Beyond Initial ROI

2:15-2:30 Break

2:30-3:30 Keynote

Presenter: Clay Johnson

Sr. Director Supply Chain Operations
University of Colorado Health

Clay Johnson will share his experience with Consolidated Services Centers with us. Mr. Johnson has lead Supply Chain departments for over 30 years, with experience in centralization, shared services development, sourcing and advanced logistics. He helped to design and build a CSC for Trinity Health, while bringing a 3rd Party logistics provider into the healthcare space. As he embarks on an advanced logistics model for University of Colorado Health, he will share his insights on the readiness process, the differences between a med-surg distributor and logistics provider, and lessons learned along the way.

To register or to learn more contact Anna McCormick: 770-263-5280 amccormick@sharemovingmedia.com