

Hosted by amazon business

November 16-17, 2022 Amazon Business 2121 7th Avenue Seattle, WA 98121

November 16

Amazon Business Headquarters

1:00 p.m. Welcome

John Pritchard

CEO Share Moving Media Publisher The Journal of Healthcare Contracting

1:05 p.m. A Look into the Providence Supply Chain Model

Aim: This presentation is an in-depth look at the Providence Supply Chain focusing on their IDN. GPO, distribution and contracting strategies and lessons learned from the pandemic! We will allow time at the end for Q&A from the attendees.

- 2:05 p.m. Networking Break
- 2:25 p.m. How to avoid the 5 most common mistakes suppliers make when dealing with large IDNs

Aim: You will hear from Mayo Clinic as Bruce shares some of the mistakes and challenges suppliers make when dealing with the large IDN's and the lessons learned for both suppliers and provider.

- 3:25 p.m. Transition Break
- 3:40 p.m. The Amazon Business Story

Brad Alexander *(invited)* Group Vice President Operations, Supply Chain Providence Health & Services

All

Bruce Gilmore Director, Enterprise Laboratory and Southwest Region Supply Chain Operations Mayo Clinic

All

Bill Kopitke GM and Head of Healthcare Amazon Business

4:40 p.m.	Adjourn	
5:30 p.m. – 6:30 p.m.	Networking Reception	All
	During the networking reception, you will enjoy the opportunity to network with supply chain executives from both the provider and supplier communities throughout America	
November 17 Amazon Business Headquarters		
8:00 a.m.	Networking Breakfast	All
8:45 a.m.	Understanding the large IDN buyer of tomorrow that's here today	Andrew Lam Vice President, Procure to Pay Kaiser Permanente
	Aim: During this presentation you will hear from Kaiser Permanente as they share about how their supply chain is changing including lasting effects from the pandemic and what suppliers need to understand about these changes. We will allow time at the end of the presentation for Q&A where all questions.	
9:45 a.m.	Transition Break	
10:00 a.m.	Supply Disruption Following Covid and Beyond	Cecile Hozouri Chief Supply Chain Officer Scripps Health
		Amanda Chawla Chief Supply Chain Officer Stanford Medicine
		Cairo Wasfy Chief Resource Officer Ardent Health Services
11:00 a.m.	Lessons Learned from the Pandemic for America and for healthcare	Dave Edwards National Vice President Business Development Premier, Inc.
	Aim: During this presentation we will hear how we cannot just survive but thrive in the post pandemic era using data and artificial intelligence to anticipate and avoid supply shortages.	
12:00 p.m.	Adjourn	