



November 16-17, 2022
Amazon Business
2121 7th Avenue Seattle, WA 98121

November 16

Amazon
Business
Headquarters

1:00 p.m.	Welcome	John Pritchard CEO Share Moving Media Publisher <i>The Journal of Healthcare Contracting</i>
1:05 p.m.	A Look into a Supply Chain Model Aim: This presentation is an in-depth look at a Supply Chain focusing on their IDN. GPO, distribution and contracting strategies and lessons learned from the pandemic.	TBD
2:05 p.m.	Networking Break	All
2:25 p.m.	How to avoid the 5 most common mistakes suppliers make when dealing with large IDNs Aim: You will hear from Mayo Clinic as Bruce shares some of the mistakes and challenges suppliers make when dealing with the large IDN's and the lessons learned for both suppliers and provider.	Bruce Gilmore Director, Enterprise Laboratory and Southwest Region Supply Chain Operations Mayo Clinic
3:25 p.m.	Transition Break	All
3:40 p.m.	The Amazon Business Story	Bill Kopitke GM and Head of Healthcare Amazon Business
4:40 p.m.	Adjourn	

**5:30 p.m. –
6:30 p.m.**

Networking Reception

All

During the networking reception, you will enjoy the opportunity to network with supply chain executives from both the provider and supplier communities throughout America

November 17
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8:00 a.m.

Networking Breakfast

All

8:45 a.m.

Understanding the large IDN buyer of tomorrow that's here today

Andrew Lam

Vice President, Procure to Pay
Kaiser Permanente

Aim: During this presentation you will hear from Kaiser Permanente as they share about how their supply chain is changing including lasting effects from the pandemic and what suppliers need to understand about these changes. We will allow time at the end of the presentation for Q&A where all questions.

9:45 a.m.

Transition Break

10:00 a.m.

Supply Disruption Following Covid and Beyond

Cecile Hozouri

Chief Supply Chain Officer
Scripps Health

Amanda Chawla

Chief Supply Chain Officer
Stanford Medicine

Cairo Wasfy

Chief Resource Officer
Arden Health Services

11:00 a.m.

Lessons Learned from the Pandemic for America and for healthcare

Dave Edwards

National Vice President
Business Development
Premier, Inc.

Aim: During this presentation we will hear how we cannot just survive but thrive in the post pandemic era using data and artificial intelligence to anticipate and avoid supply shortages.

12:00 p.m.

Adjourn