



September 14-15, 2022
Philadelphia Airport Marriott
Philadelphia, PA

Wednesday
September 14

1:00 p.m.

Welcome

John Pritchard
CEO and Publisher of
The Journal of Healthcare Contracting

1:10 p.m.

Deep Dive into HCA's Supply Chain

Aim: This presentation is an in-depth look at HCA's supply chain operation, including:

- A brief description of their system's makeup
- Their supply chain operation and strategy on:
 - Contracting
 - Distribution
 - Regional aggregation
- How their healthcare system has evolved in today's environment
- Unintentional consequences as a result of COVID
- Effective ways for suppliers to work with their system.

Bill Kellar (invited)
VP HCA Strategic Sourcing
HCA Healthcare

2:10 p.m.

Transition and Networking Break

All

2:25 p.m.	5 ways to get the most out of your GPO Contracts	Kim Anders (confirmed) <i>Group Vice President, Strategic Supplier Engagement Supply Chain Services I Premier, Inc.</i>
	<p>Aim: During this presentation you will hear from the perspective of the GPO on what suppliers can do to get the most out of their GPO relationships.</p>	
3:55 p.m.	Transition Networking Break	All
4:15 p.m.	Women Leaders in Healthcare	Rosa Costanzo (invited) <i>SVP Strategic Sourcing & Supply Chain Management Jackson Health System</i>
	<p>Aim: During this presentation you will hear from some of the most resilient, collaborative and intentional women healthcare leaders throughout America. They will discuss:</p>	
	<ul style="list-style-type: none"> • The make-up of their supply chain department and if their employees are working in office or virtually. • The best way to communicate with the supply chain staff at their organization. • Any new strategies they have implemented due to COVID. • How suppliers can most effectively work with their organization for the best results for the suppliers, provider and patients. 	Laura Kowalczyk (confirmed) <i>Vice President Supply Chain and Support Services UAB Medicine</i>
		Dameka Miller (confirmed) <i>Vice President, Strategic Sourcing and Value Analysis Trinity Health</i>
5:15 p.m.	Adjourn	
5:45 p.m. – 6:45 p.m.	Networking Reception	All
	<p>During this reception you will have the opportunity to network with supply chain executives from both the provider and supplier communities.</p>	
<u>Thursday September 15</u>		
7:30 a.m.	Networking Breakfast	All
8:15 a.m.	The Journey at UPMC – modernization of their supply chain: automation, transformation, & collaboration	Meena Medler (confirmed) <i>Vice President, Supply Chain Management</i>

		UPMC
	Aim: During this presentation Meena Medler will share UPMC's journey to modernize their supply chain through automation, transformation & collaboration including strategies, results and lessons learned.	
9:15 a.m.	Transition Break	All
9:30 a.m.	<p>Coaching Suppliers on How to Put Together a Value Proposition that Will Help IDNs Drive a Clinically Integrated Supply Chain.</p> <p>Aim: This panel of knowledgeable supply chain leaders will discuss how best in class suppliers formulate their product, services and information to win market share that will help supply chain achieve a clinically integrated supply chain.</p>	<p>Brent Petty (confirmed) Industry Consultant</p> <p>Kreg Koford (confirmed) SVP, Supply Chain and Sustaining Care Services at Memorial Sloan Kettering Cancer Center</p> <p>Chris Torres (invited) Vice President Supply Chain MainLine Health</p> <p>Bob Burkholder (invited) SVP Supply Chain Jefferson Health</p>
10:45 a.m.	Transition Break	All
10:50 a.m.	<p>5 imperatives suppliers need to know to win over supertanker IDNs</p> <p>In the ever-changing healthcare environment suppliers want and need to know and understand the perspective of the provider. During this session you will hear from 3 providers who want to effectively partner with healthcare suppliers to provide the best quality and care to their patients, sharing 5 things they believe to be of utmost importance.</p>	<p>Suzanne Thomson-Quintero (invited) <i>Vice President & Chief Supply Chain Officer</i> <i>Orlando</i></p>
12:00 p.m.	Adjourn	