



June 27-28, 2023
Philadelphia Airport Marriott

Tuesday
June 27, 2023

1:00 p.m.	Welcome	LeAnn R. Born Founder and Advisor Advisory Solutions, LLC
1:10 p.m.	The Value Analysis and Sourcing Process in a Changing Healthcare Landscape Aim: This presentation is an in-depth look at a supply chain operation, including: <ul style="list-style-type: none">• A brief description of the system's makeup• Review processes on managing product availability• Supply Chain Resiliency• Advanced Sourcing/Contracting Practices	Allen Passerallo Sr Director Sourcing/Value Analysis Supply Chain Management Johns Hopkins Health System
2:10 p.m.	Transition and Networking Break	All
2:25 p.m.	Addressing Provider Pain Points Workshop for Contracting Success with IDNs Aim: During this workshop, Chaun will take attendees through 5 pain points facing providers today. We will then engage in breakouts to explore solutions that address the needs of our nation's health systems.	Chaun Powell Group Vice President- Growth & Innovation Premier Inc.
3:55 p.m.	Transition Networking Break	All

4:15 p.m.

5 imperatives suppliers need to know to win over supertanker IDNs

In the ever-changing healthcare environment suppliers want and need to know and understand the perspective of the provider. During this session you will hear from 3 providers who want to effectively partner with healthcare suppliers to provide the best quality and care to their patients, sharing what they believe to be of utmost importance.

Moderator: John Strong
Co-Founder & Chief Consulting Officer
Access Strategy Partners Inc

Jacob J. Groenewold
Vice President/Chief Supply Chain Officer
Froedtert Heath

Ed Hisscock
SVP, Supply Chain
Trinity Health

Bruce Mairose
Division Chair Supply Chain Management- Sourcing and Networks
Mayo Clinic

5:15 p.m.

Adjourn

5:45 – 6:45 p.m.

Networking Reception

During this reception you will have the opportunity to network with supply chain executives from both the provider and supplier communities.

All

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Wednesday
June 28, 2023

7:30 a.m.

Networking Breakfast

All

8:15 a.m.

The Journey at Bon Secours Mercy Health

Dan Hurry
President, Advantus Health Partners
Chief Supply Chain Officer, Bon Secours Mercy Health

9:15 a.m.

Transition Break

All

9:30 a.m.

Fireside Chat: Value Analysis

Moderator: Dee Donatelli

Senior Director Spend
Management
symlr

Gloria Graham DNP, RN, CVAHP

Manager, Clinical Value Analysis
Cincinnati Children's Hospital
Medical Center

Terri Nelson, RN MAHA, BSN

Senior Director Value Analysis
Mayo Clinic

Patricia Tyrrell RN, BSN, CNOR

Assistant Director, Supply Chain,
Value Analysis
Universal Health Services, Inc.

10:45 a.m.

Transition Break

10:50 a.m.

Healthcare Stakeholders Panel

Aim: During this presentation you will hear from some of the most resilient, and collaborative healthcare leaders. They will discuss:

- Overview of their organization and system make-up
- How suppliers can most effectively work with their organization for the best results for the suppliers, providers, and patients

All

Moderator: Dennis Daar

Managing Partner
Medical Strategies International,
LLC

Steve Albanese

Vice President & Executive
Director
AllSpire Health GPO, LLC

Dawn Wells

AVP, Supply Chain
Northwell Health

Jamie Green

Senior Director, Supply Chain
Operations
Memorial Sloan Kettering Cancer
Center

12:00 p.m.

Adjourn

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