



March 20-21, 2024
Atlanta Airport Marriott Gateway
Atlanta, GA

Wednesday
March 20, 2024

1:00 p.m. Welcome

John Pritchard
CEO and Publisher of
The Journal of Healthcare Contracting

1:10 p.m. Deep Dive into

Aim: This presentation is an in-depth look at a supply chain operation, including:

- A brief description of their system's makeup
- Their supply chain operation and strategy on:
 - Contracting
 - Distribution
 - Consolidated Service Center

2:10 p.m. Transition and Networking Break

All

2:25 p.m. 5 imperatives suppliers need to know to win over supertanker IDNs

In the ever-changing healthcare environment suppliers want and need to know and understand the perspective of the provider. During this session you will hear from 3 providers who want to effectively partner with healthcare suppliers to provide the best quality and care to their patients, sharing 5 things they believe to be of utmost importance.

Moderator: Maria Hames

Doug Pytlinski
System Vice President, Supply Chain Operations
AdventHealth

Tim Nedley
Vice President, Supply Chain Management Operations
UPMC

Alisha Beringer
Director, Supply Chain Distribution & Logistics Supply Chain
Northwestern Memorial Healthcare

3:55 p.m.	Transition Networking Break	All
4:15 p.m.	<p>5 ways to get the most out of your GPO Contracts</p> <p>Aim: During this presentation you will hear from the perspective of the GPO on what suppliers can do to get the most out of their GPO relationships.</p>	<p>Bruce Radcliff, MBA Senior Vice President, Supply Chain Services Premier Inc.</p>
5:15 p.m.	Adjourn	
5:45 p.m. – 6:45 p.m.	<p>Networking Reception</p> <p>During this reception you will have the opportunity to network with supply chain executives from both the provider and supplier communities.</p>	All
<u>Thursday</u>		
<u>March 21, 2024</u>		
7:30 a.m.	Networking Breakfast	All
8:15 a.m.	The Journey at Bon Secours Mercy Health	<p>Dan Hurry President, Advantus Health Partners Chief Supply Chain Officer, Bon Secours Mercy Health</p>
9:15 a.m.	Transition Break	All
9:30 a.m.	Fireside Chat: Value Analysis	<p>Moderator: Barbara Strain Barbara Strain Consulting</p> <p>Melanie Stone System Executive Director Clinical Quality Value Analysis WellStar Health System</p> <p>Panelist</p>
10:45 a.m.	Transition Break	All

10:50 a.m. Supply Chain Leaders in Healthcare

Aim: During this presentation you will hear from some of the most resilient, and collaborative healthcare leaders. They will discuss:

- The make-up of their supply chain department and if their employees are working in office or virtually.
- The best way to communicate with the supply chain staff at their organization.
- Any new strategies they have implemented due to COVID.
- How suppliers can most effectively work with their organization for the best results for the suppliers, providers, and patients.

12:00 p.m. Adjourn