



**March 20-21, 2024**  
**Atlanta Airport Marriott Gateway**  
**Atlanta, GA**

**Wednesday**  
**March 20, 2024**

|                  |  |   |
|------------------|--|---|
| <b>1:00 p.m.</b> | <b>Welcome</b>   | <b>John Pritchard</b><br>CEO and Publisher of<br><i>The Journal of Healthcare Contracting</i>   |
| <b>1:10 p.m.</b> | <b>Deep Dive into Henry Ford Health</b><br><br><b>Aim:</b> This presentation is an in-depth look at their supply chain operation, including: <ul style="list-style-type: none"><li>• A brief description of their system's makeup</li><li>• Their supply chain operation and strategy on:<ul style="list-style-type: none"><li>○ Contracting</li><li>○ Distribution</li><li>○ Consolidated Service Center</li></ul></li></ul>              | <b>Joe Pettinato</b><br>VP of Operations<br>Henry Ford Health   |
| <b>1:55 p.m.</b> | <b>Transition and Networking Break</b>   | <b>All</b>  |
| <b>2:25 p.m.</b> | <b>5 imperatives suppliers need to know to win over supertanker IDNs</b><br><br>In the ever-changing healthcare environment suppliers want and need to know and understand the perspective of the provider. During this session you will hear from 3 providers who want to effectively partner with healthcare suppliers to provide the best quality and care to their patients, sharing 5 things they believe to be of utmost importance. | <b>Moderator: Maria Hames</b><br><br><b>Doug Pytlinski</b><br>System Vice President, Supply Chain Operations<br>AdventHealth<br><br><b>Tim Nedley</b><br>Vice President, Supply Chain Management Operations<br>UPMC<br><br><b>Alisha Beringer</b><br>Director, Supply Chain Distribution & Logistics Supply Chain<br>Northwestern Memorial Healthcare |

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| <b>3:55 p.m.</b>             | <b>Transition Networking Break</b>   | <b>All</b>  |
| <b>4:15 p.m.</b>             | <p><b>5 ways to get the most out of your GPO Contracts</b></p> <p>Aim: During this presentation you will hear from the perspective of the GPO on what suppliers can do to get the most out of their GPO relationships.</p> | <p><b>Bruce Radcliff, MBA</b><br/>Senior Vice President, Supply Chain Services<br/>Premier Inc.</p>   |
| <b>5:15 p.m.</b>             | <b>Adjourn</b>   |   |
| <b>5:45 p.m. – 6:45 p.m.</b> | <p><b>Networking Reception</b></p> <p>During this reception you will have the opportunity to network with supply chain executives from both the provider and supplier communities.</p>                                     | <b>All</b>  |
| <b><u>Thursday</u></b>       |  |   |
| <b><u>March 21, 2024</u></b> |  |   |
| <b>7:30 a.m.</b>             | <b>Networking Breakfast</b>  | <b>All</b>  |
| <b>8:15 a.m.</b>             | <b>The Journey at Bon Secours Mercy Health</b>   | <p><b>Dan Hurry</b><br/>President, Advantus Health Partners<br/>Chief Supply Chain Officer, Bon Secours Mercy Health</p>  |
| <b>9:15 a.m.</b>             | <b>Transition Break</b>  | <b>All</b>  |
| <b>9:30 a.m.</b>             | <b>Fireside Chat: Value Analysis</b>   | <p><b>Moderator: Barbara Strain</b><br/>Barbara Strain Consulting</p> <p><b>Melanie Stone</b><br/>System Executive Director<br/>Clinical Quality Value Analysis<br/>WellStar Health System</p> <p><b>Panelist</b></p> |
| <b>10:45 a.m.</b>            | <b>Transition Break</b>  | <b>All</b>  |

**10:50 a.m.**

**Deep Dive into Northwell Health**

**Donna Drummond**

SVP and Chief Expense Officer  
and Chief Sustainability Officer  
Northwell Health

**12:00 p.m.**

**Adjourn**